FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS PROCUREMENT DIVISION

320 Hospital Drive Ste. 23 Warrenton, Virginia 20186

Phone: (540) 428-8715 Fax: (540) 347-5753

NOTICE OF CONTRACT RENEWAL

| 1. | DATE: | November 17, 2005 | | |
|-----|---|---|--|--|
| 2. | COMMODITY NAME: | Water Softener Salt | | |
| 3. | CONTRACT NUMBER: | 44-05bwc | | |
| 4. | SUPERCEDES: | 30-00smc | | |
| 5. | CONTRACT PERIOD: 1st renewal: | December 1, 2004 through November 30, 2005 December 1, 2005 through November 30, 2006 | | |
| ნ. | RENEWAL OPTIONS: | Four (4) one year renewal options | | |
| 7. | CONTRACTOR: VN: 641451 | Herod Seeds, Inc. FIN 54-1107232 9151 Liberia Avenue Manassas, VA 20110 PH (703) 392-1200 FX (703) 392-1190 Contact Person: Roland Murphy | | |
| 3. | TERMS: | Net 45 days | | |
| 9. | DELIVERY: | 5 – 7 days after receipt of order, F.O.B. Delivery point | | |
| 10. | FOR FURTHER INFORMATION CONTACT: Barb Whitehurst, Sr.Buyer PH (540) 428-8715 | | | |
| 11. | NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract. | | | |
| By: | | | | |
| | Barbara Whitehurst | | | |

Contract #44-05bwc Water Softener Salt revised 12/7/05

Senior Buyer, FCG&PS Procurement

INSTRUCTIONS

- 1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 428-8717 or 8720.
- 2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a "Not to exceed" estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
- 3. Scheduling of deliveries, inspection upon deliveries received, and approval of contractor's invoice is the responsibility of the receiving using department.
- 4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
- 5. Renewals: As stated on the face of this notice, there are four (4) one year renewals on this contract. A new solicitation will be issued by the contract officer, with input requested from the using departments, approximately sixty days in advance of the expiration date of the current term.
- 6. <u>Pricing:</u> Pricing provided is per 80 lb. bag. Pricing includes all associated costs including, but not limited to, materials and delivery/freight charges. Price per bag is \$7.30.
- 7. <u>Price Adjustments:</u> Changes to the contract price will be negotiated only at the time of renewal. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.

WATER SOFTENER SALT Contract #44-05bwc

Contract Item/Pricing

| <u>Description</u> | <u>Unit</u> | <u>Unit Price</u> |
|---|---|-------------------|
| Extra Coarse Solar Salt Crystals Brand Name: Morton Salt High Purity Salt, Sodium Chloride, Typical 99.6% pure | 80 lb. Bag 240 bags, 8 sk (30 bags per pa | - |
| Same As Above | 80 lb. Bag 120 bags, 4 sk (30 bags per pa | - |
| Same As Above | 80 lb. Bag \$8.6 30 bags, 1 skid | |

Cost increase of \$1.35 per 80# bag.